

State of California MSA Contract Number 5-03-70-40

DOCUMENT/SYSTEM CONVERSION PRICE SCHEDULE

Price Cover Period: January, 2003 through December, 2006

NETRESULT LLC

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NetResult is a premier provider of Document Imaging and Management and Workflow solutions and Document conversion services. Founded in 1996, NetResult has developed systems and applications, performed system integration, and provided a wide range of professional services to Federal, state and local agencies, and Business entities in Insurance, Health Care, Manufacturing, Financial and Utilities sectors.

NetResult is committed to our client success. In deed, every job that we have been commissioned to delivered, has been a success and every account, has been a good referenced account. Our expertise in Information Technology and especially in Document Imaging and Business Process Engineering has continued to enable us to deliver top quality and efficiency. We have taken that further to learn our client's business and data religiously so that data entry can be extremely accurate. In fact, we have recently done a scanning and data entry of 500K documents at 99.98% accuracy or higher.

This Price List covers the following services:

- I. Document (paper) Conversions: This service provides paper scanning, image cleanups, OCR, Form Recognition, data entry, and image/data loading into an Imaging System such as those by FileNET, ImagePlus, etc. We utilize technology from Kofax, FileNET, Impression Technology in addition to our custom solutions to match client's data behaviors to maximize efficiency, accuracy, and quality. Once scanned and indexed, images and data can be loaded directly into FileNET imaging system and workflows based document attributes and business criteria.
- II. System Conversions: This service provides extraction and conversion of images and data from one vendor imaging system to another vendor imaging system. Images and associated data are extracted. The images can be converted from one file format to another (for example from the MODCA format to TIFF Group 4 compression, or from TIFF to PDF, etc.). Extracted data can be converted, transposed to meet the new system requirements. The images and data can then be batch loaded into the new system.



Conversion Services Prices

Part Number	Service Description		Price
C100-01	Document Preparation – remove staples, sort, etc.	(per hour)	\$15.000
C200-01	Paper Scanning 8.5x11 at 200 dpi	(per page)	\$ 0.045
C200-02	Paper Scanning 8.5x14 at 200 dpi	(per page)	\$ 0.070
C200-01	Paper Scanning 11x14 at 200 dpi	(per page)	\$ 0.080
C200-02	Paper Scanning 8.5x11 at 300 dpi	(per page)	\$ 0.060
C200-01	Paper Scanning 8.5x14 at 300 dpi	(per page)	\$ 0.080
C200-02	Paper Scanning 11x14 at 300 dpi	(per page)	\$ 0.090
C300-01	Image and Data Extraction	(per image)	\$ 0.050
C300-02	Image Format Conversion	(per image)	\$ 0.030
C400-01	Image Enhancement/Clean-up	(per image)	\$ 0.200
C400-02	Custom Masking/Red-Action	(per masking/stamp)	\$ 0.010
C500-01	Data Entry	(per character)	\$ 0.007
C500-02	OCR	(per page)	\$ 0.600
C500-03	OCR Clean-up	(per keystroke)	\$ 0.007
C600-00	Image and Database Merge/Load	(per image)	\$ 0.010



Paper Conversion – Professional Services Prices

For customers who perform paper conversions in-house but need additional professional services assistance to complement their internal resources:

Labor Category	Skill Level	Hourly Rate
Project Manager	Responsible for the development of the project plan and conversion strategy. Identifies, acquires, and utilizes company resources to achieve project objectives. Directs a project team usually within a matrix organization, monitoring and encouraging functional organizations to complete milestones within specific budgets and schedules. Manages the technical direction of a project through the design, implementation, and testing. Manages the execution of production conversion schedule. Interface with client's management and representatives to report project status and issue management. Requires Bachelor's degree or equivalent, and six to nine years of related experience.	\$95.00
Conversion Planner, QC, Auditor	Assist the Project Manager in developing the conversion strategy, conversion plan, and schedule. Responsible for developing the conversion Quality Control and Audit plan. Responsible for execution of the Conversion Audit and Quality Control and report the result to the Project Manager. Requires Bachelor's degree or equivalent, and four to seven years of related experience.	\$75.00
Scanning Conversion Supervisor	Responsible for the coordination and supervision of non-technical task or function. Responsible for day-to-day operation and supervision of tasks and personnel to ensure work efficiency and quality. Responsible for proper training of staff. Responsible for reporting tasks status, issues and setup/maintenance of equipment.	\$40.00
Scanning Specialist	Prepare documents for scanning including fastener removal, repair of damage, and legibility enhancement. Determine appropriate scanner and scanner settings based on document type, and	\$17.00

Document/System Conversion Price List

Labor Category	Skill Level	Hourly Rate
	document characteristics. Maintain card file and paper filings. Maintain accurate catalog of processed materials. Perform image clean-ups as needed. Requires High School diploma or equivalent, and one to two years of related experience.	
Scanning Specialist, Lead	Prepare documents for scanning including fastener removal, repair of damage, and legibility enhancement. Determine appropriate scanner and scanner settings based on document type, and document characteristics. Maintain card file and paper filings. Maintain accurate catalog of processed materials. Perform image clean-ups as needed. Assist in training and helping new staff. Assist in daily maintenance of scanning equipments. Requires High School diploma or equivalent, and three to four years of related experience.	\$20.00
Data Entry Operator	Enters, transcribes, and verifies a alphanumeric data in a batch mode using high end imaging software such as those by Kofax or FileNET. Perform OCR/Form Recognition clean up. Requires High School diploma or equivalent, and mental focus on long and repetitive tasks.	\$17.00
Data Entry Operator, Lead	Enters, transcribes, and verifies a alphanumeric data in a batch mode using high end imaging software such as those by Kofax or FileNET. Perform OCR/Form Recognition clean up. Requires High School diploma or equivalent, three to four years of related experience.	\$22.00